Corporate Capabilities Presentation for DOD

neopost | *Simple as it should be.*

www.neopostinc.com

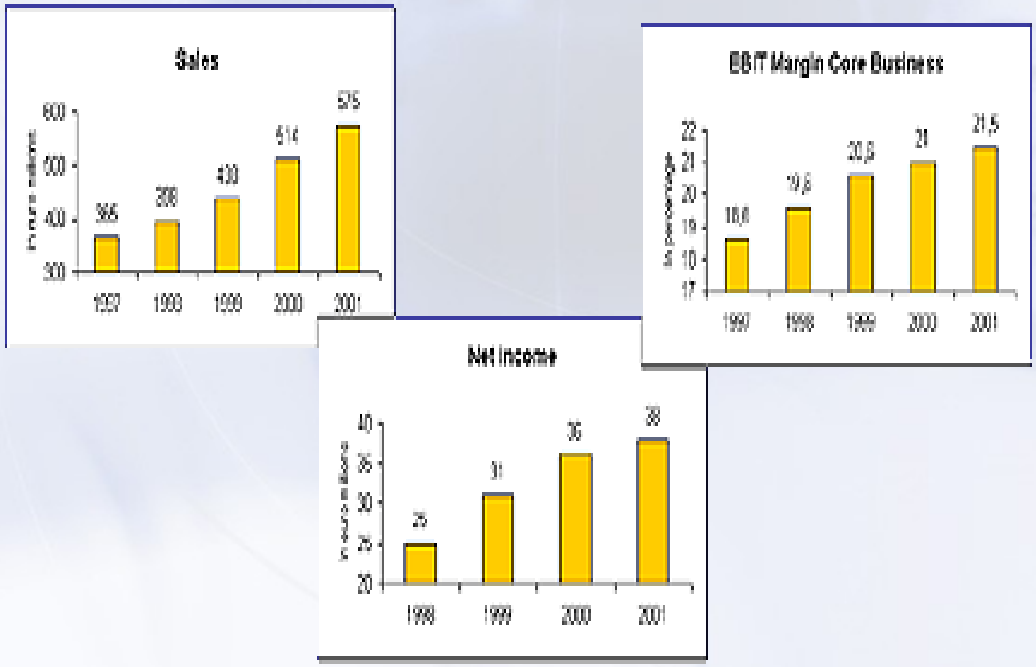
Who is Neopost?

- Fastest growing company in the industry.
- #2 Worldwide provider of mailing, addressing and logistic solutions.
- #1 Worldwide provider of document folding and inserting solutions.
- #2 Provider of mailing solutions in the US marketplace.
- Customers in over 70 countries.

Simple as it should be.

Corporate strength

- **Consistent growth in profit since 1920**
- **Over 5000+ employees**
- **More than 800,000 customers**



http://www.neopost.com/info/share/share_price_eng.asp

Our mission

SIMPLE.

- **Products that are simple to use.**
- **Billing that is simple to understand.**
- **Customer service that is simple to reach.**
- **Technical service that is simple to work with.**
- **Your day is hard enough, so doing business with Neopost should be…**

SIMPLE.

United States service and support

- **U.S. headquarters in Silicon Valley, California.**
- **Over 150 offices in the US & Puerto Rico.**

Neopost is innovative!

- **Over 80 years of cutting edge technology**
- **First IBIP postage meter**
- **First electronic postage meter**
- **First Phase 4 USPS approved meter**
- **First programmable desktop folder-inserter**
- **First electronic rate-calculating postal scale**
- **First all-inclusive leasing program - Price Protection**
- **First No-Deposit postage reset program - Postage-On-Call**
- **First inserter capable of processing both 9x12 and #10 env**

Unique products

Products that streamline processing documents and parcels as they flow in and out of your organization.

Mailing Systems

- weighing, sealing, metering, accounting, opening, sorting

Document Handling Systems

- Document Management, folding and inserting

Postage Accounting / Mail Management

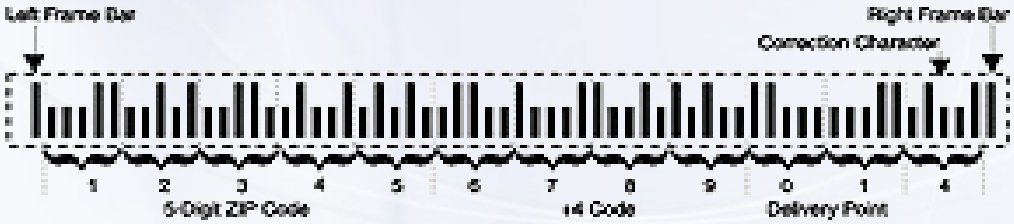
- track and control expenses

Postal Discounting / Addressing Systems

- CASS Certify, Presort, Bar-Code

Parcel Processing

- inbound receiving, rate-shopping, weighing and labeling



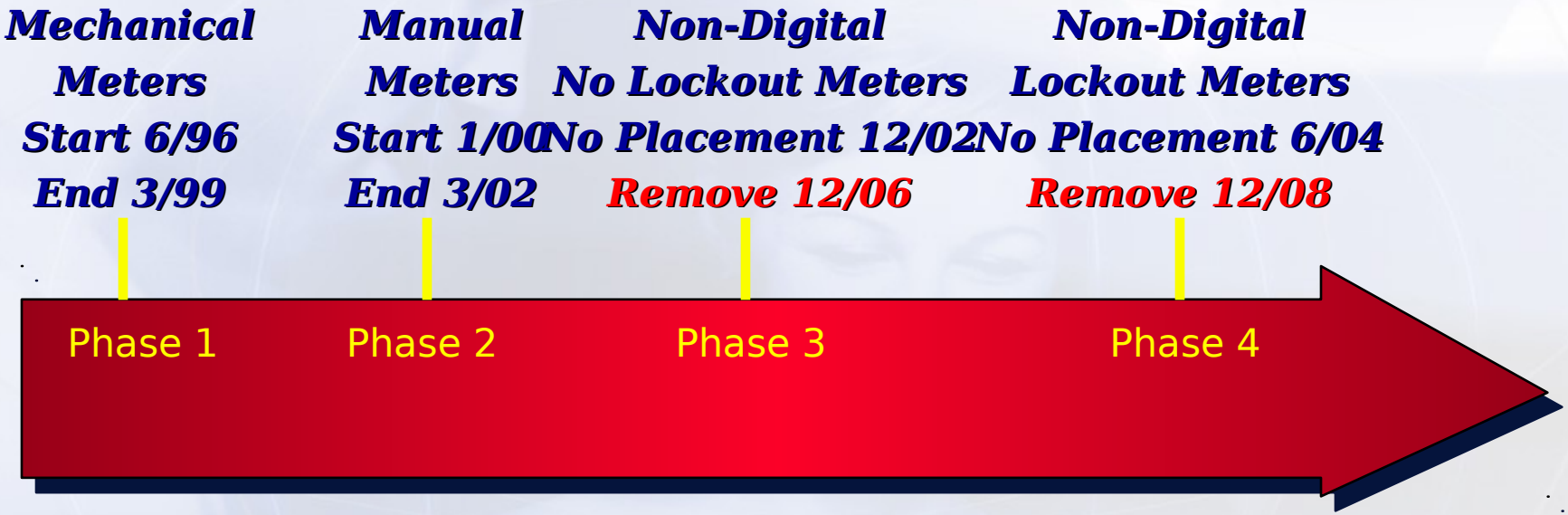
Unique services

Programs designed to control costs and ensure customer satisfaction.

- **No-Deposit Postage On Call**
  - Download postage instantly
  - NO HIDDEN FEES, no delays
- **Price Protection Programs**
  - Fixed, all-inclusive agreements
  - NO HIDDEN CHARGES
- **Tiered Service and Support Programs**
  - Based on the support needs of your company
  - Extended hours, onsite training or expedited response available
- **Online Account Management System**
  - Postage resets, reports, supplies ordering, and other services online
- **GSA approved vendor, schedule # GS-25F-0110M**
- **Registered with Central Contractor Registration (CCR)**

USPS approved

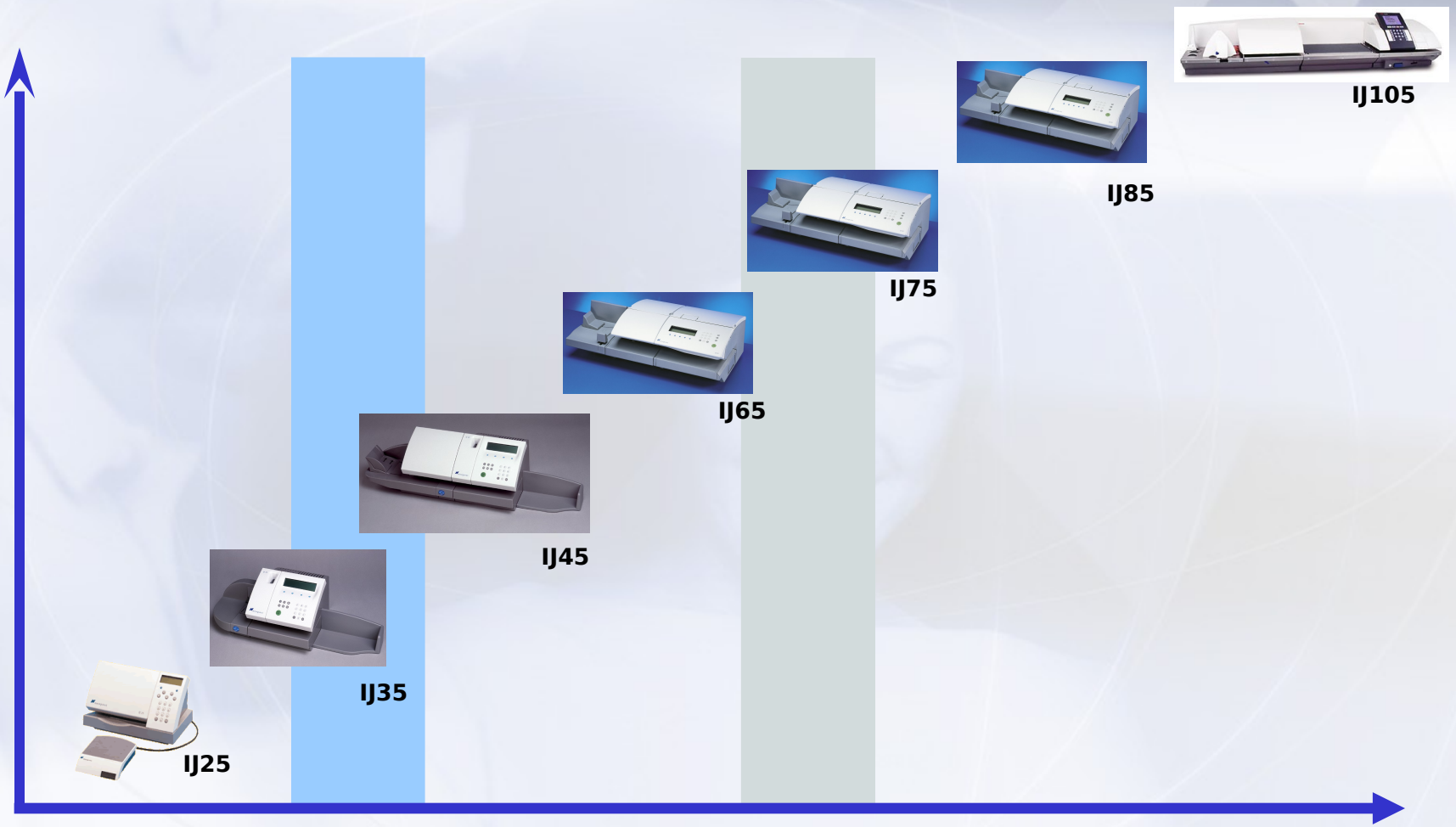
USPS " Plan for Secure Postage Meter Technology".


Mechanical Meters Start 6/96 End 3/99
Manual Meters Start 1/00 End 3/02
Non-Digital No Lockout Meters No Placement 12/02 Remove 12/06
Non-Digital Lockout Meters No Placement 6/04 Remove 12/08
Phase 1
Phase 2
Phase 3
Phase 4

Neopost ink - jet mailing systems surpass USPS Phase 4 regulations!

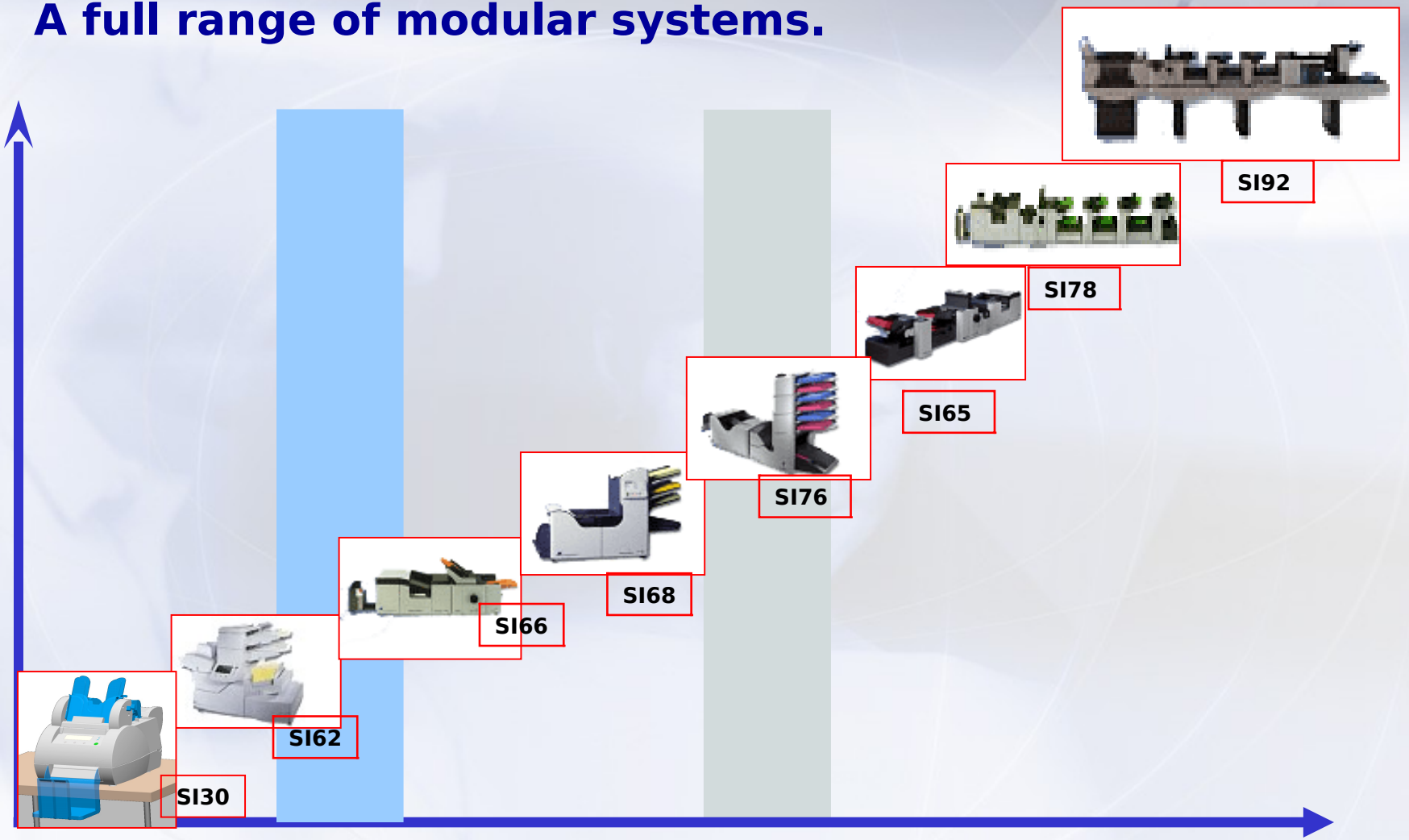
Products – mailing systems

A full range of digital, USPS approved, IBIP mailing systems.



Folding & inserting solutions

A full range of modular systems.



SOHO……Office……Mailroom……Mail Center……Production Center

Simple as it should be.

Products – parcel processing

Hardware-software solutions to streamline your operation, manage spending, track expenses and reduce overall costs.

FriendShip® Series

FriendShip®
Data-Pac
MailManager
WinLink®
NeoTrak™

Pre-Ship™

ASX™
Custom solutions
Systems integration

OFFICE → MAILROOM → MAIL CENTER → DESKTOP → WAREHOUSE

FedEx · UNITED STATES POSTAL SERVICE · UPS · AIRBORNE EXPRESS · DHL

Simple as it should be.

Commercial references

The most demanding customers choose Neopost
Here are a few you may know.

Simple as it should be.

Some of our Federal Government customers

- **United States Department of Agriculture (USDA)**
- **Department of Defense (DOD)**
- **Administrative Office of the US Courts**
- **Department of Energy (DOE)**
- **Department of Homeland Security (DHS)**
- **Federal Emergency Management Agency (FEMA)**
- **Department of Interior**
- **US Fish and Wildlife**
- **General Services Administration (GSA)**
- **Internal Revenue Services (IRS)**
- **Department of Justice (DOJ)**
- **US Marshals Service**
- **Department of Labor (DOL)**
- **Department of Transportation (DOT)**
- **Department of Veterans Affairs (VA)**

Consultative approach

Our goal!

- **Identify your needs and requirements.**
  - Help you analyze every facet of your mailing procedures to reduce costs, increase efficiency, and help streamline and simplify your operation

- **Provide you with recommended solutions to meet the needs, requirements and budget. You will not be oversold!**

- **Deliver you with unsurpassed support and service. Neopost is here to help!**

Contact

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GSA Schedule #GS-25F-011M
Central Contractor Registered (CCR)